

# B.P.H.E.Society's Ahmednagar College, Ahmednagar

Station Road, Ahmednagar, Pin 414001 (M.S.)

#### Department of BUSINESS ADMINISTRATION

CO - ORDINATOR : - DR. D.B. MORE Phone: 0241-2359571 Extn. 253

#### **Department of Business Administration**

#### 1. Departmental Profile

Ahmednagar College, the first and the oldest institution of Ahmednagar District. A premier institution of learning for traditional as well as new-age subjects, the name of the college is synonymous with Quality Education. Ahmednagar college opened the gates of Higher Education to the all types of the students irrespective of their caste, religion and race. The Department of Business Administration was established in the year 2005. Post Graduate Courses were started from 2009. The department of Business Administration has its course designed to give a broad knowledge of the functional aspects of a company and their interconnection, while also allowing for specialization in a particular area. B.B.A. programs expose students to a variety of "core subjects" and allow students to specialize in a specific academic area. The degree also develops the student's practical, managerial and communication skills, and business decision-making capability. Many programs incorporate training and practical experience, in the form of case projects, presentations, internships, industrial visits, and interaction with experts from the industry.

Under the leadership of Principal Dr. R. J. Barnabas the department gained its rigor acclaim. Currently Dr.D.B.More is working as a coordinator of the Department.

The department of Business Administration is actively engaged in various activities with the help of students and faculty members. The commerce association is regularly arranging lectures related with trade, commerce, industry, management, taxation & global scenario. Eminent personalities, consultant's resource persons were called for delivering the lecturers on related topics.

Business Administration course provides adequate basic understanding about Management Education among the students. It prepares students to exploit opportunities being newly created in the Management Profession. It helps train the students in communication skills effectively. It develops appropriate skills in the students so as to make them competent and provide them self-employment, and inculcates Entrepreneurial skills.

#### 2. Programmes offered

Sr. No.	Programme	Objectives	Programme Specific Objectives
1.	Bachelor of		<u>F.Y.B.B.A. (Sem – I)</u>
	Business	PO1. Effective Communication:	
	Administration	Speak, read, write and listen	Principles of Management :
	(B.B.A.)	clearly in person and through electronic media in English and in one Indian language, and make meaning of the world by connecting people, ideas, books,	<ol> <li>To develop managerial effectiveness through managerial thinking, knowledge of effective.</li> <li>Learning about the management philosophy over the period of time.</li> </ol>



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Programme	Objectives	Programme Specific Objectives
Programme	PO2.Social Interaction: Elicit views of others, mediate disagreements and help reach conclusions in group settings.  PO3.Effective Citizenship: Demonstrate empathetic social concern and equity centered national development, and the ability to act with an informed awareness of issues and participate in civic life through volunteering.  PO4.Ethics: Recognize different value systems including your own, understand the moral dimensions of your decisions, and accept responsibility for them.  PO5.Environment and Sustainability: Understand the issues of environmental contexts and sustainable development.	3. How to plan and organise an activity and motivate the group. 4. To develop understanding regarding new systems of management.  Business communication skills: 1. To improve various skills such as linguistic, non-linguistic and Paralinguistic skills. 2. To develop an integrative approach where reading, writing, oral and speaking components are used together to enhance the students' ability to communicate and write effectively. 3. To create awareness among student about Methods and Media of communication.  Business Accounting: 1. To enable the students to acquire sound knowledge of basic concepts of Accounting. 2. To impart basic accounting knowledge. 3. To impart the knowledge about recording of transactions and preparation of final Accounts. 4. To acquaint the students about accounting software packages
	·	Accounts. 4. To acquaint the students about accounting software packages
	engage in independent and lifelong learning in the broadest context socio-technological changes	Business Economics (MICRO).  1. To expose students to basic micro economic concepts.  2. To apply economic analysis in the formulation of business policies.  3. To use economic reasoning to problems of business.
	Programme	Media and technology.  PO2.Social Interaction: Elicit views of others, mediate disagreements and help reach conclusions in group settings.  PO3.Effective Citizenship: Demonstrate empathetic social concern and equity centered national development, and the ability to act with an informed awareness of issues and participate in civic life through volunteering.  PO4.Ethics: Recognize different value systems including your own, understand the moral dimensions of your decisions, and accept responsibility for them.  PO5.Environment and Sustainability: Understand the issues of environmental contexts and sustainable development.  PO6.Self-directed and Life-long Learning: Acquire the ability to engage in independent and lifelong learning in the broadest context socio-technological



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Sr. No.	Programme	Objectives	Programme Specific Objectives
			Business Mathematics.
			1. To understand applications of
			matrices in business.
			2. To understand the concept and
			application of Permutations &
			Combinations in business.
			3. To use L.P.P. and its applications
			in business.
			4. To understand the concept of
			Transportation problems & its
			applications in business
			world.
			5. To understand the concept of
			shares & share market.
			Business Demography.
			To develop knowledge base for
			demographic and environmental
			factors affecting
			business.
			1) To make the students aware of
			environmental problems related to
			business and
			Commerce.
			2) To inculcate values of
			Environmental ethics amongst the
			students.
			Skill Enhancement Course (Add on
			Courses).
			To understand the role of
			communication for managers.
			To develop their managerial skills.
			To make them understand different
			types of communication used in an
			organisation.
			S.Y.B.B.A. (SEM – III)
			Personality Development:
			1. To make the students aware
			about the dimensions and
			importance of effective
			personality.
			2. To understand personality traits
			and formation and vital contribution
			in the world
			of business .
			3. To make the students aware

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	about the various dynamics of
	personality
	development.
	Business Ethics:
	1. To impart knowledge of Business
	Ethics to the students.
	2. To promote Ethical Practices in the Business.
	3. To develop Ethical and Value
	Based thought process among the
	future
	manager's entrepreneurs.
	manager's entrepreneurs.
	Human Resource Management and Organisational Behavior:
	1. To introduce to the students the
	functional department of human
	resource
	management and acquaint them
	with planning, its different functions
	in an
	organization.
	2. To introduce the human resource
	processes that are concerned with
	planning,
	motivating and developing suitable
	employees for the benefit of the
	organization.
	Management Assounting
	Management Accounting:
	1. To impart basic knowledge of
	Management Accounting.
	2. To know the implications of various financial ratios in decision
	making.
	3. To study the significance of
	working capital in business.
	4. To understand the concept of
	budgetary control and its
	application in business.
	5. To develop the calculating ability
	of various techniques of
	management
	accounting.
	Duning and Face and the (BAA CDC)
	Business Economics (MACRO):
	1. To study the behavior of working



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Sr. No.	Programme	Objectives	<b>Programme Specific Objectives</b>
			of the economy as a whole.
			2. To develop an analytical
			framework to understand the inter-
			linkages among the
			crucial macroeconomic variables.
			3. To apply economic reasoning to
			problems of business and public policy.
			IT in Management :
			<ol> <li>To understand the role of IT in Management.</li> </ol>
			2. To understand the basics of
			operating systems.
			3. To know the current happenings.
			<u>T.Y.B.B.A. (SEM – V)</u>
			Supply Chain and Logistics
			Management:
			1. To introduce the fundamenta
			concepts in Materials and Logistics Management.
			2. To familiarize with the issues in
			core functions in materials and
			logistics management
			Entrepreneurship Development:
			1. To create entrepreneuria
			awareness among the students.
			2. To help students to up bring out
			their own business plan.
			3. To develop knowledge and
			understanding in creating and
			managing new
			venture.
			Business Law:
			1. To understand basic legal terms
			and concepts used in law pertaining to business
			2. To comprehend applicability of
			legal principles to situations in
			Business world by



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Sr. No.	Programme	Objectives	Programme Specific Objectives
			referring to few decided leading cases.
			Research Methodology:  1. To provide the students with basic understanding of research process and tools for
			the same.  2. To provide an understanding of the tools and techniques necessary for research and report writing.
			Finance Spl – I [Analysis of Financial Statement]:  1. This course is designed to prepare students for interpretation and analysis of financial statements effectively.  2. To make the student well acquainted with current financial practices  3. This course is designed primarily for students who expect to be intensive users of financial statements as part of their professional responsibilities.
			Marketing Spl – I [Sales Management]:  1. To provide the students with basic understanding of the processes and skills necessary to be successful in personal selling and insights about recent trends in sales management.
			<ul> <li>2. To provide an understanding of the tools and techniques necessary to effectively manage the sales function - organization - sales individual.</li> <li>3. To provide students with advanced skills in the areas of</li> </ul>



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interpersonal communications, techniques.  Finance Spl – II [Lotal	
z. Master of Commerce informed actions after identifying (M.Com) ( the assumptions that frame our Specialisation: thinking and actions, checking out Business Administration) assumptions are accurate and valid, and looking at our ideas and decisions (intellectual, organizational, and personal) from different perspectives.  PO2. Effective Communication: Speak, read, write and listen clearly in person and through electronic media in English and in one Indian language, and make meaning of the world by connecting people, ideas, books,	cations, Motivational es.  pl – II [Long term Finance]: ke the study of long-term make the student well-red regarding current structure  g Spl – II [Retail nent]: provide insights into all lareas of retailing. a perspective of the Indian nario. Intify the paradigm shifts in business with increasing gy and e-business.  ART I (Sem – I)  Thent Accounting ctive of the course is to tudents to acquire sound ge of concepts, methods and ges of management grand to make the students competence with their usage gerial decision making and Management stand the approaches to Decision Making, Strategic nent Process.  On and Operation



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Sr. No.	Programme	Objectives	Programme Specific Objectives
		PO3. Social Interaction: Elicit views of others, mediate disagreements and help reach conclusions in group settings.	quality.  2. To understand manufacturing technology and its role in developing business strategy.
		PO4.Effective Citizenship: Demonstrate empathetic social concern and equity centred national development, and the ability to act with an informed awareness of issues and participate in civic life through	<ul><li>3. To identify the role of operation function.</li><li>4. To understand the external and internal effects of five operation performance</li><li>Objectives</li></ul>
		PO5.Ethics: Recognize different value systems including your own, understand the moral dimensions of your decisions, and accept responsibility for them.	Financial Management:  1. To impart basic knowledge of Financial Management.  2. To know the implications of various financial ratios in decision making.  3. To study the significance of working capital in business.  M.COM PART I (Sem – II)
		PO6.Environment and Sustainability: Understand the issues of environmental contexts and sustainable development.  PO7.Self-directed and Life-long	Financial Analysis & Control: The objective of the course is to enable students to acquire sound knowledge of concepts, methods and techniques of management accounting and to make the students develop competence with their usage in managerial decision making and control.
		Learning: Acquire the ability to engage in independent and lifelong learning in the broadest context socio-technological changes	Industrial Economics: 1) To study the basic concepts of Industrial Economics. 2) To study the significance and problems of Industrialization. 3) To study the impact of Industrialization on Indian Economy.
			Business Ethics and Professional Values:  1.To understand ethics in business



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Sr. No.	Programme	Objectives	Programme Specific Objectives
			and in profession.  2. To understand Indian ethical practices.  Elements Of Knowledge Management:
			1. To Understand knowledge and wisdom in everyday dewelling. 2. To understand organisational learning.
			M.COM PART II (Sem – III)
			Business Finance: To enable students to acquire sound knowledge of concepts, nature and structure of business finance.
			Research Methodology for Business:
			1. To acquaint the students with the areas of Business Research Activities.
			2. To enhance capabilities of students to conduct the research in the field of business and social sciences. 3. To enable students, in developing the most appropriate methodology for their research studies.4. To make them familiar with the art of using different research methods and techniques.
			Human Resource Management: To Understand the nature of HRM and the study of linkage between labor and management.
			Organizational Behavior: To understand the human behavior in organisational culture.
			M.COM PART II (Sem – IV)
			Capital Market and Financial Services.  To enable students to acquire sound knowledge, concept and structure of
			capital market and financial services.



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Sr. No.	Programme	Objectives	Programme Specific Objectives
			Industrial Economic Environment.
			<ol> <li>To study the basic concepts of Industrial Finance.</li> <li>To study the effects of New</li> </ol>
			Economic Policy.
			3. To study the impact of Labor reforms on Industries.
			Recent Advances in Business Administration:
			Project Work / Case Studies:

#### 3. Courses offered

Sr. No.	Course	Course Outcomes
1.	FYBBA	
	Principles of Management	<ol> <li>Developed the ability of managerial thinking and cultivate business acumen.</li> <li>Established an ability to organise various managerial programmes and events.</li> <li>Acquainted the knowledge about new systems and trends in modern management.</li> </ol>
	Business communication skills	<ol> <li>Enhanced various skills such as linguistic, non linguistic and Paralinguistic skills.</li> <li>Acquainted an integrative approach where reading, writing, oral and speaking components are used together to enhance the students' ability to communicate and write effectively.</li> <li>Developed awareness among student about Methods and Media of communication.</li> </ol>
	Business Accounting	<ol> <li>Up – to – date the students to acquire sound knowledge of basic concepts of accounting</li> <li>Learned basic accounting knowledge</li> </ol>



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Sr. No.	Course	Course Outcomes
		<ul><li>3. Sophisticated the knowledge about recording of transactions and preparation of final accounts</li><li>4. Enlightened the students about accounting software packages</li></ul>
	Business Economics (MICRO)	<ol> <li>The students are familiarized to basic micro economic concepts.</li> <li>Applies economic analysis in the formulation of business policies.</li> <li>Sharper economic reasoning to solve problems of business.</li> </ol>
	Business Mathematics	<ol> <li>Solved applications of matrices in business.</li> <li>Understood the concept and application of Permutations &amp; Combinations in business.</li> <li>Solved L.P.P. and its applications in business.</li> <li>Prepared the concept of Transportation problems &amp; its applications in business World.</li> <li>Expert the concept of shares &amp; share market.</li> </ol>
	Business Demography	<ol> <li>Developed knowledge base for demographic and environmental factors affecting business.</li> <li>Awake the students aware of environmental problems related to business and Commerce.</li> <li>Inculcated values of Environmental ethics amongst the students.</li> </ol>
	Skill Enhancement Course (Add on Courses).	<ol> <li>To understand the role of communication for managers.</li> <li>To develop their managerial skills.</li> <li>To make them understand different types of communication used in an organisation.</li> </ol>
2.	SYBBA  Personality Development	<ol> <li>Talented students are aware about the dimensions and importance of effective personality.</li> <li>Skilled personality traits and formation and vital contribution in the world of business.</li> <li>Acquainted the students aware about the various dynamics of personality development.</li> </ol>
	Business Ethics  Human Resource Management and Organisational	<ol> <li>Imparted knowledge of Business Ethics to the students.</li> <li>Promoted Ethical Practices in the Business.</li> <li>Enhanced Ethical and Value Based thought process among the future manager's entrepreneurs</li> <li>Introduced to the students the functional department of Human resource management and acquaint them with planning, its different functions in an organization.</li> </ol>



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Sr. No.	Course	Course Outcomes
	Behavior	2. Exposed the human resource processes that are concerned with planning, motivating and developing suitable employees for the benefit of theorganization.
	Management Accounting	<ol> <li>Imparted basic knowledge of Management Accounting.</li> <li>Knowledgeable the implications of various financial ratios in decision making.</li> <li>Analyzed the significance of working capital in business.</li> <li>Understood the concept of budgetary control and its application in business.</li> <li>Aware of the calculating ability of various techniques of management accounting.</li> </ol>
	Business Economics (MACRO)	<ol> <li>Aesthetic behavior of working of the economy as a whole.</li> <li>Sophisticated an analytical framework to understand the inter-linkages among the crucial macroeconomic variables.</li> <li>Applied economic reasoning to problems of business and public policy.</li> </ol>
	IT in Management	<ol> <li>Wised role of IT in Management.</li> <li>Brilliant the basics of operating systems.</li> <li>Well Informed to know the current happenings</li> </ol>
3.	ТҮВВА	
	Supply Chain and Logistics Management	<ol> <li>Introduced the fundamental concepts in Materials and Logistics Management.</li> <li>Familiarized with the issues in core functions in materials and logistics management</li> </ol>
	Entrepreneurship Development	<ol> <li>Innovated entrepreneurial awareness among the students.</li> <li>Enhanced students to up bring out their own business plan.</li> <li>Well – Versed knowledge and understanding in creating and managing new venture.</li> </ol>
	Business Law	<ol> <li>Well – taught basic legal terms and concepts used in law pertaining to business</li> <li>Comprehend applicability of legal principles to situations in Business world by referring to few decided leading cases.</li> </ol>
	Research Methodology	<ol> <li>Cultivated the students with basic understanding of research process and tools for the same.</li> <li>Erudite an understanding of the tools and techniques necessary for research and report writing.</li> </ol>



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Sr. No.	Course	Course Outcomes
	Finance Spl – I [Analysis of Financial Statement]	<ol> <li>Briefed course is designed to prepare students for interpretation and analysis of financial statements effectively.</li> <li>Smart student well acquainted with current financial practices</li> <li>Wisely designed primarily for students who expect to be intensive users of financial statements as part of their professional responsibilities.</li> </ol>
	Marketing Spl – I [Sales Management]	<ol> <li>Cultivated the students with basic understanding of the processes and skills necessary to be successful in personal selling and insights about recent trends in sales management.</li> <li>Cosmopolitan understanding of the tools and techniques necessary to effectively manage the sales function - organization - sales individual.</li> <li>Cultured students with advanced skills in the areas of interpersonal communications, Motivational techniques.</li> </ol>
	Finance Spl – II [Long term Finance]	Familiar the study of long-term financing     Trained the student well-acquainted regarding current financial structure
	Marketing Spl – II [Retail Management]	<ol> <li>Perspective insights into all functional areas of retailing.</li> <li>Perspective of the Indian retail scenario.</li> <li>Identified the paradigm shifts in retailing business with increasing scope of technology and e-business.</li> </ol>
4.	M.Com -I (Business Administration)	
	Management Accounting	The prudent of the course is to enable students to acquire sound Knowledge of concepts, methods and techniques of management accounting and to make the students develop competence with their usage in managerial decision making and control.
	Strategic Management	Well – Informed the approaches to Strategic Decision Making, Strategic Management Process.



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Sr. No.	Course	Course Outcomes
	Production and Operation management	<ol> <li>Informed goods and services at the right time, at the right place at the right manufacturing cost of the right quality.</li> <li>Tactful manufacturing technology and its role in developing business strategy.</li> <li>Identified the role of operation function.</li> <li>Aware of the external and internal effects of five operation performance Objectives</li> </ol>
	Financial Management	<ol> <li>Imparted basic knowledge of Financial Management.</li> <li>Knowledgeable the implications of various financial ratios in decision making.</li> <li>Exposed the significance of working capital in business.</li> </ol>
	Financial Analysis & Control	Acquainted course is to enable students to acquire sound knowledge of concepts, methods and techniques of management accounting and to make the students develop competence with their usage in managerial decision making and control.
	Industrial Economics	1) Developed the basic concepts of Industrial Economics. 2) Instilled the significance and problems of Industrialization. 3) Enlightened the impact of Industrialization on Indian Economy. Application of Cost Accounting:  1. Fully reflective knowledge on advanced cost accounting practices.
	Business Ethics and Professional Values	Develop the ethics in business and in profession.     To understood Indian ethical practices
	Elements Of Knowledge Management	Sharp knowledge and wisdom in everyday dwelling.     Expert organizational learning
5.	M.Com -II (Business Administration)	



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Sr. No.	Course	Course Outcomes
	Business Finance	Talented students to acquire sound knowledge of concepts, nature and structure of business finance.
	Research Methodology for Business	<ol> <li>Acquainted the students with the areas of Business Research Activities.</li> <li>Enhanced capabilities of students to conduct the research in the field of business and social sciences.</li> <li>Awake students, in developing the most appropriate methodology for their research studies.</li> <li>To make them familiar with the art of using different research methods and techniques.</li> </ol>
	Human Resource Management	To versatile the nature of HRM and the study of linkage between labor and management.
	Organizational Behavior	To prepared the human behavior in organizational culture.
	Capital Market and Financial Services	Inculcated students to acquire sound knowledge, concept and structure of capital market and financial services.
	Industrial Economic Environment	<ol> <li>Solved the basic concepts of Industrial Finance.</li> <li>Expert the effects of New Economic Policy.</li> <li>Skilled Labor reforms on Industries</li> </ol>
	Recent Advances in Business Administration Project Work / Case Studies:	The students will have to select a subject from any area of the syllabus of Business Administration and get practical exposure by undertaking project work.