# SAVITRIBAI PHULE PUNE UNIVERSITY



# **TYBA Psychology Syllabus**

From the academic year 2021-22

# Outcome Based Syllabus

	Semester-V	Semester-VI	
G-3	SEC 1 C (3) (Industrial and Organizational Psychology)	SEC 1 D (3) (Applied Psychology)	
S-3	DSE 1 C (3)+(1) Testing Project Psychological Testing (Theory)	DSE 1 D (3)+(1) Research Project Experimental Psychology (Theory)	
S-4	DSE 2 C (3)+(1) Statistics (Psychological Tests)	DSE 2 D (3)+(1) Statistics (Psychological Experiments)	
	SEC 2 C (2) (Value/skill based course) (Personality Development)	SEC 2 D (2) (Value/skill based course) (Personality Development)	
	G.E. 1 (2)	G.E.2 (2)	

- One credit is equal to one clock hour
- It is expected to refer Bloom's taxonomy

# **SEMESTER-V**

# SEC 1 C (3) : INDUSTRIAL AND ORGANIZATIONAL PSYCHOLOGY

After completing the course, student should be able to:

- CO1: Describe the concept of industrial and organizational psychology, selection and training, evaluation and motivation at workplace.
- CO2: Explain job profile, job analysis, recruitment techniques and employee training.
- CO3: Identify and classify the appraisal rating system.
- CO4: Compare different theories of motivation.
- CO5: Evaluate the training programme and job performance.

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## UNIT-1: INDUSTRIAL AND ORGANIZATIONAL (I/O) PSYCHOLOGY- NATURE AND SCOPE

1.1: I/O Psychology: Meaning, subject matter and functions of Industrial Psychology

- 1.2: The history of I/O Psychology
- 1.3: I/O Psychology in the present
- 1.4: Future of I/O Psychology

#### UNIT-2: PERSONNEL SELECTION AND TRAINING

- 2.1: Job Profile, job analysis and Recruitment techniques
- 2.2: Interviews, psychological testing and Needs assessment for training
- 2.3: Psychological Principles in training and training for knowledge and skill
- 2.4: Evaluation of Training Programme

#### UNIT- 3: EVALUATING JOB PERFORMANCE

- 3.1: Uses of performance evaluation: Downsizing, promotion, seniority
- 3.2: Sources of evaluation: The evaluator and performance appraisal
- 3.3: Appraisal rating systems: Graphic rating scales and rating errors
- 3.4: Non-rating evaluation methods: Checklists and comparison methods

#### UNIT-4: MOTIVATION AT THE WORKPLACE [12 Periods]

- 4.1: Concept of work motivation
- 4.2: Need theories: McClelland, Herzberg
- 4.3: Cognitive theories: Goal Setting Theory, Self Efficacy Theory
- 4.4: Motivation: Self discipline seven step process

# **READING:**

- Aamodt, M.G. (2007). Industrial and organizational psychology: An applied approach. US: Thomson & Wadsworth.
- Berry, L.M. (1998), reprint 2010. Psychology at work: An introduction to Industrial and Organizational Psychology. N.Y.: McGraw-Hill International Editions.
- French (2015). Organization Development: Behavioral Science Interventions for Organization Improvement, 6/e , Pearson, Education
- Gadekar, Jamale, Rasal (2013), Audyogik va Sanghatanatmak Manasshastra
- Luthans, F. (1995). Organizational behavior (7th ed). New York: McGraw- Hill, inc.
- McShane, et al. (2006). 1st reprint. Organizational behavior. N.D.: Tata McGraw-Hill
- Miner, J.B. (1992). Industrial-Organizational Psychology. N.Y.: McGraw-Hill
- Pandit, R., Kulkarni, AV. & Gore, C. (1999). Manasashastra: Audyogik aani vyavasayik upayojan. Nagpur: Pimpalapure & Co.
- Robbins, S.P. & Sanghi, S. (2007). Organizational behavior (11th Ed.). New Delhi: Pearson Education.
- Robbins, S.P.; Judge, T.A; and Sanghi, A (2009). Organizational behavior. N.D.: Pearson Prentice Hall.
- Schultz, D. and Schultz, S. E. (2006). Psychology and work today. 8th ed. N.D.: Pearson Edu.
- Singh (2015). Organizational Behaviour : Text and Cases, 2/e Pearson, Education
- Warren (2015). Occupational Psychology: An Applied Approach, 1/e, Pearson Education

# DSE 1 C (3): PSYCHOLOGICAL TESTING (THEORY) + (1) TESTING PROJECT

After completing the course, student should be able to:

- CO1: Describe the concept of psychological test, reliability, validity and norms.
- CO2: Classify and categorize psychological tests, reliability- validity-norms types.
- CO3: Identify the reliability and validity of psychological tests,
- CO4: Evaluate the types of norms.
- CO5: Conduct testing project for behaviour analysis.

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#### UNIT-1: INTRODUCTION OF PSYCHOLOGICAL TESTS

- 1.1: What is psychological test? History
- 1.2: Classification, characteristics
- 1.3: Steps in test construction
- 1.4: Ethical issues in test construction

#### UNIT-2: RELIABILITY OF TESTS

- 2.1: Reliability: Meaning, true score estimation
- 2.2: Types: Test-retest, Split-half, Parallel-form and Scorer reliability
- 2.3: Standard error of measurement
- 2.4: Reliability- Influencing factors and improvement techniques

#### UNIT-3: VALIDITY OF TESTS

- 3.1: Validity: Meaning,
- 3.2: Types: Content, criterion and construct
- 3.3: Convergent and discriminant validity
- 3.4: Validity: Statistical calculation method

#### UNIT-4: NORMS

- 4.1: Meaning of norms, Norm-referencing and Criterion-referencing tests
- 4.2: Types of norms: Age, grade, percentile and standard-score norms
- 4.3: Injunctive norms, descriptive norms, consensus norms, critical norms
- 4.4: Reciprocity norms, social-responsibility norms, situational norms

#### FOR 1 CREDIT: GROUP TESTING:

- 1. For group testing, a small sample (n=30 at least) should be taken.
- 2. Any one standardized psychological test should be administered to the sample.
- 3. Responses should be scored as per the instructions given in the manual.
- 4. Report for group testing should be structured as follows:
- a. Purpose of the group testing
- b. Description of the test, e.g. author, psychometric properties, uses of test.
- c. Tabular presentation of scores and results
- d. Qualitative analysis, if applicable
- e. Interpretation at group level
- f. Any other relevant finding
- g. Conclusion
- h. References

## READING

- Anastasi, A. & Urbina, S. (2009). Psychological testing. N.D.: Pearson Education.
- Asch, S. E. (1955). Opinions and social pressure. Scientific American, 193, 31-35.
- Desai, B. and Abhyankar, S.C. (2001). Prayogik Manasashastra ani Samshodhan Paddhati. Pune: Narendra Prakashan.
- Hechter, M. and Opp, K. D. (2001). Social Norms. New York: Russell Sage Foundation.
- Kaplan R.M.& Saccuzzo D.P.(2005) Psychological Testing, Principles , Applications and Issues. Sixth Ed. Cengage Learning India, Pvt Ltd.
- Sherif, M. (1936). The Psychology of Social Norms. New York: Harper and Row. Asch, S. (1952). Social Psychology. (Englewood Cliffs, NJ: Prentice Hall)
- Singh, A.K. (2006). Tests, Measurements and research methods in behavioural sciences. Patna: Bharati Bhavan.

# DSE 2 C (3): PSYCHOLOGICAL TESTS + (1) STATISTICS

After completing the course, student should be able to:

- CO1: Describe mapping of human behaviour.
- CO2: Explain general ability testing, personality, adjustment and attitude.
- CO3: Identify and classify the intellectual ability and personality patterns.
- CO4: Conduct testing and evaluate intellectual ability, personality traits, adjustment and attitudes of participant.
- CO5: Analyze statistical methods employed in behaviour analysis.

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# I] GENERAL AND SPECIAL ABILITY TESTING (any two)

- 1. Malin's Verbal OR Performance Scale
- 2. Standard Progressive Matrices (SPM)
- 3. Binet Kamath Test
- 4. Test of Creativity
- 5. Differential Aptitude Tests (DAT)- Any two sub tests
- 6. Dexterity test

# II] PERSONALITY (any two)

- 1. Eysenck Personality Questionnaire
- 2. NEO-FFI
- 3. Sentence Completion Test
- 4. 16 PF
- 5. Introversion-Extraversion Test
- 6. Interest inventory
- 7. Type A and Type B personality test.

# IV] ADJUSTMENT (any one)

- 1. Family
- 2. School
- 3. Marriage
- 4. Expectations from the Life partner Scale

# V] TESTING OF ATTITUDE (any one)

- 1. Marriage
- 2. Religion
- 3. Optimism-pessimism
- 4. Attitude towards the mother scale.

#### FOR 1 CREDIT: STATISTICS:

- 1. Frequency distribution, Normal Probability curve
- 2. Measures of central tendency: Mean, Median, Mode for grouped and ungrouped data
- 3. Measures of variability: Range, Standard Deviation and Quartile Deviation (Q1, Q3 and Q) for grouped data.

## **READINGS:**

- Anastasi, A. & Urbina, S. (2009). Psychological testing. N.D.: Pearson Education.
- Broota, K. D. (1989, reprint 2014). Experimental design in Behavioural Research. New Age International Pvt. Ltd., New Delhi.
- Chadha N.K. (2009), Applied Psychometry, Sage Publication Pvt Ltd. New Delhi.
- Desai, B. and Abhyankar, S.C. (2001). Prayogik Manasashastra ani Samshodhan Paddhati. Pune: Narendra Prakashan.
- Garrett, Henry E. (2006). Statistics in Psychology and Education(1st Indian reprint).Surject Publications, Delhi-7.
- Gliner, J. A., & Morgan, G. A. (2000). Research methods in applied settings: An integrated approach to design and analysis. Mahwah, NJ: Lawrence Erlbaum.
- Kaplan R. M. & Saccuzzo D.P.(2005) Psychological Testing, Principles, Applications and Issues. Sixth Ed. Cengage Learning India, Pvt Ltd.

Mangal, S. K. (2009). *Statistics in Psychology and Education* (2nd Edition- 10th printing). PHI learning Pvt. Ltd., New Delhi.

# SEC 2 C (2) (VALUE/SKILL-BASED COURSE) : PERSONALITY DEVELOPMENT-1

After completion of this course, student should be able to:

CO1: Describe the concept of personality.

CO2: Identify and classify various personality traits.

CO3: Correlate real life behavioural patterns with theoretical assumptions.

CO4: Apply psychological skills in daily life situations.

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#### UNIT-1: PERSONALITY

-Concept and Role of Personality: Definitions,

-Factors affecting personality

#### UNIT -2: TRAITS

- -Personality Traits
- The 7 habits of highly effective people

#### UNIT -3: FIVE PILLARS OF PERSONALITY DEVELOPMENT

- -Introspection,
- -Self- Assessment,
- -Self-Appraisals,
- -Self-Development,
- -Self-Introduction

#### **READINGS:**

Covey Stephen (2004). The 7 habits of highly effective people. Franklin Covey Co.

Hurlock Elizabeth (1988). Personality Development, McGraw Hill

Natu, S.A, ( ). Personality Development, Revised Edition, Nirali Prakashan, Pune

# **SEMESTER-VI**

# SEC 1 D (3): APPLIED PSYCHOLOGY

After completing the course, student should be able to:

- CO1: Describe the concept of applied psychology, educational psychology, family structure and developmental patterns.
- CO2: Know the clinical psychology related mechanisms, social issues, and criminal behavior.
- CO3: Classify the intellectual ability, abnormality, criminal behavior.
- CO4: Identify the problems and solutions in the field of education,
- CO5: Evaluate the interpersonal relations.
- CO6: Apply psychological remedies to assess abonormal behaviour, to tackle the social issues and to rectify the problematic behaviour.

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#### UNIT-1: INTRODUCTION APPLIED PSYCHOLOGY

- 1.1 Definition, Nature and Scope of applied Psychology
- 1.2 Fields of Applied psychology
- 1.3 Clinical applications (classification of mental disorders DSM V , ICD 10 , therapies CBT, Clint centered therapy, REBT )
- 1.4 Cognitive Neuro Science (nature and major applications PNI, EEG, MRI, CT, PET etc)

#### UNIT-2: APPLICATIONS IN EDUCATION

- 2.1 Definition, Nature and Scope of Educational Psychology
- 2.2 Effective Teaching Learning Methodologies / Pedagogies (group discussions, projects, presentations, interactive methods)
- 2.3 Issues of Various Categories of Challenged Students Physically, mentally, economically challenged, Intellectual Disabilities (ID)
- 2.4 Problems and Solutions to Educational Problems physical environment, Government policies, school and higher education, Ashramshalas

#### UNIT-3: FAMILY AND DEVELOPMENTAL APPLICATIONS

- 3.1 Definition, Nature and Scope of Developmental Psychology
- 3.2 Issues of Adolescents (stress and strain, identity crisis, adjustment to physiological and psychological changes)
- 3.3 Family and Marital Problems and Solutions
- 3.4 Love, Relationships (dating, live in) and Break Ups

UNIT-4: SOCIAL ISSUES AND NEW TRENDS IN APPLIED PSYCHOLOGY

- 4.1 Role of Psychologists in tackling Social Issues (interventions, research, policy level work)
- 4.2 Psychology of Terror, Psychology of Corruption
- 4.3 Definition, Nature and Fields (correctional, investigative)
- 4.4Criminal Psychology, Cyber Crimes, Violence (meaning and types), Investigative Procedures (role of the psychologist) Law contribution of Psychology to law

# **READINGS: : -**

Bayne and Horton (2003). Applied psychology, Sage Publications

- Weiten and Lloyd (2004). Psychology applied to Modern Life and Adjustment in 21st Century, Thomas Wadsworth Publications.
- Sharma, R (2009). Applied Psychology, Atlantic Publications
- Bachav, A. M. (2012). Applied Psychology, Chandralok Prakashan
- Snyder C.R. & Shane J. Lopez (2007). Positive Psychology, Sage Publications
- Taylor Shelley (2012). Health Psychology: Tata McGraw-Hill
- David F. Marks, Michael Murray, Brian Evans, Carla willing Cailine Woodall & Catherine E Sykes, (2006). Health Psychology, Sage Publications

Richard H. Cox (2002). Sport Psychology, McGraw –Hill Higher Education

# DSE 1 D (3): EXPERIMENTAL PSYCHOLOGY (THEORY) + (1) RESEARCH PROJECT

After completing the course, student should be able to:

- CO1: Describe the process of experiment in psychology, concept of psychophysics.
- CO2: Explain problem, hypothesis, variables, sampling in experiment.
- CO3: Identify and classify the learning system, methods of psychophysics.
- CO4: Compare laws of psychophysics, types of hypotheses.
- CO5: Conduct research based project.

# UNIT-1: INTRODUCTION AND HISTORY OF EXPERIMENTAL PSYCHOLOGY

- 1.1: What is experiment? Characteristics, types
- 1.2: Contribution of eminent psychologists in experimental psychology

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- 1.3 Scientific method: definition, nature
- 1.4: Social scientific research

#### UNIT-2: PROBLEM AND HYPOTHESIS IN RESEARCH

- 2.1: What is problem? Definitions, origin, sources and selection
- 2.2: Statement of problem
- 2.3: Hypothesis: Definition, formulation, sources
- 2.4: Types of hypotheses

#### UNIT-3: VARIABLES AND SAMPLING

- 3.1: What is variable? Definitions, types
- 3.2: Controlling of variables
- 3.3: Sampling: Meaning and types
- 3.4: Sampling distribution and sampling error

#### UNIT-4: PSYCHOPHYSICS AND HUMAN LEARNING

- 4.1: What is psychophysics? Methods of psychophysics
- 4.2: Weber's law and Fechner's law, Signal detection theory (SDT)
- 4.3: Definition and nature of Human learning.
- 4.4: Methods of Human learning.
  - 1. Serial Learning, 2. Distributed Vs Undistributed, 3. Partial Vs Whole 4 Structured

## For 1 Credit: PROJECT:

- 1. For project, a sample of at least 30 subjects should be taken
- 2. Project report should be structured as follows
- a. Introduction and definition of basic concepts
- b. Rationale/significance of the study
- c. Hypothesis / Or Exploratory Study if Qualitative
- d. Sample
- e. Tools for data collection
- f. Statistical analysis / Qualitative Analysis
- g. Results, discussion and conclusion
- h. Limitations and suggestions
- i. References

# READING

- Christensen, L. B.; Johnson, R. B.; Turner, L. A (2014). Research Methods, Design and Analysis. Pearson
- D'Amato, M.R. (2009). Experimental psychology: Methodology, psychophysics and learning. N.D.: Tata McGraw-Hill.
- Kerlinger, F.N. (1995). Foundations of behavioral research. New York: Rinehart Winston. Inc. Surjeet Publications.
- Kothari, C.R. (reprint 2009). Research methodology: Methods and techniques. New Delhi: Wiley Eastrn Ltd.
- McBurney, D.H. and White, T.L. (2007). Research methods. US: Cengage
- Singh, A.K. (2006). Tests, Measurements and research methods in behavioural sciences. Patna: Bharati Bhavan.
- Solso, R.L., MacLin, M.K. (2008). Experimental psychology: A case approach. N.D.: Dorling Kindersley Pvt. Ltd.
- Tiwari Govind and Pal Roma (1985). Experimental Psychology: A Dynamic Approach. Vinod Pustak Mandir, Agra
- Woodworth, R.S. & Schlosberg, H. (reprint 2008, 6th ed.), Experimental Psychology. ND: Oxford & IBH Publishing Co. Pvt. Ltd.
- Zachmeister, J.E., Zachmeister, E.B., and Shaughnessy, J.J. (2009). Essentials of research methods in psychology. N.D.: Tata McGraw-Hill.

# DSE 2 D (3): PSYCHOLOGICAL EXPERIMENTS + 1 STATISTICS

After completing the course, student should be able to:

- CO1: Explain psychophysics, various cognitive processes of human being.
- CO2: Classify and compare psychological experiments.
- CO3: Conduct laboratory experiments.

CO4: Analyse statistical base of human behavior.

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# I] PSYCHOPHYSICS (any one)

- 1. Method of Limits- RL or DL
- 2. Method of Constant Stimuli- RL or DL
- 3. Method of Average Error: PSE and CE

# **II] ATTENTION (any one)**

- 1. Divided attention
- 2. Span of attention
- 3. Stroop effect

# III] PERCEPTUAL PROCESSSES (any one)

- 1. Illusion
- 2. Size constancy
- 3. Retinal color zones
- 4. Reaction time
- 5. Depth perception

# IV] THINKING AND PROBLEM SOLVING (any one)

- 1. Effect of mental set on problem solving
- 2. Maze learning
- 3. Problems solving- Pyramid puzzle / Wiggly Blocks / Heart-and-Bow puzzle

# V] LEARNING (any one)

- 1. Bilateral transfer
- 2. Effect of knowledge of results
- 3. Habit interference
- 4. Serial learning

# VI] MEMORY (any one)

- 1. Recall and recognition
- 2. Retroactive inhibition / Proactive inhibition
- 3. Short Term Memory

#### FOR 1 CREDIT: Statistics:

- 1. Rank Difference Correlation and Chi-square.
- 2: Product moment correlation

## **READINGS:**

- D'Amato, M.R. (2009). Experimental psychology: Methodology, psychophysics and learning. N.D.: Tata McGraw-Hill.
- Desai, B. and Abhyankar, S.C. (2001). Prayogik Manasashastra ani Samshodhan Paddhati. Pune: Narendra Prakashan.
- Jalota, S. (1962). Experiments in psychology. Asia Publishing House.
- Mohanthy. Experiments in psychology.
- Mohsin, S. M. (1975). Experiments in psychology. Orient Longman.
- Parameshwaran, E. G. & Rao, B. T. (1968). Manual of experimental psychology. Bombay: Lalvani Publishing House.
- Postman, L. & Egan, J.P. (1949), reprint 2009. Experimental psychology: An introduction. ND: Kalyani Publication.
- Ranjit Kumar (2014). Research Methodology: A step by step guide for beginners. Pearson
- Rajamanickam, M. (2005). Experimental Psychology: with Advanced Experiments, Volume 1 & 2. New Delhi: Concept Publishing Company.
- Tinker, M.A. & Russell, W.A. Introduction to methods in experimental psychology. Appleton Century Crofts.
- Tiwari Govind and Pal Roma (1985). Experimental Psychology: A Dynamic Approach. Vinod Pustak Mandir, Agra
- Woodworth, R.S. & Schlosberg, H. (reprint 2008, 6th ed.), Experimental Psychology. ND: Oxford & IBH Publishing Co. Pvt. Ltd.

# SEC 2 D (2) (VALUE/SKILL-BASED COURSE) : PERSONALITY DEVELOPMENT-2

After completion of this course, student should be able to:

- CO1: Describe the concept of self-esteem and personality development.
- CO2: Identify and classify behavioural assessment techniques.
- CO3: Evaluate personality of individuals.
- CO4: Apply psychological skills to develop owns personality.

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## UNIT -1: CORE ASPECT OF PERSONALITY: SELF

-Self Esteem and Personality Development: Definitions,

-Negative and Positive Self Esteem

#### **UNIT -2: ASSESSMENT TECHNIQUES**

- Personality Development and its Applications: Mind mapping, Competency mapping, 360degree assessments

- Unit -3: DEVELOPMENT PROCESS
  - Development of an Ideal Personality: Communication, Decision making, Ethics, Time management

# **READINGS:**

Hurlock Elizabeth (1988). Personality Development. McGraw Hill

Natu, S.A, ( ). Personality Development, Revised Edition, Nirali Prakashan, Pune Sanghi Seema (2016). The Handbook of Competency Mapping (3<sup>rd</sup> Edn ) . Sage

SN: Examination and evaluation pattern will be announced soon by BOS- Psychology